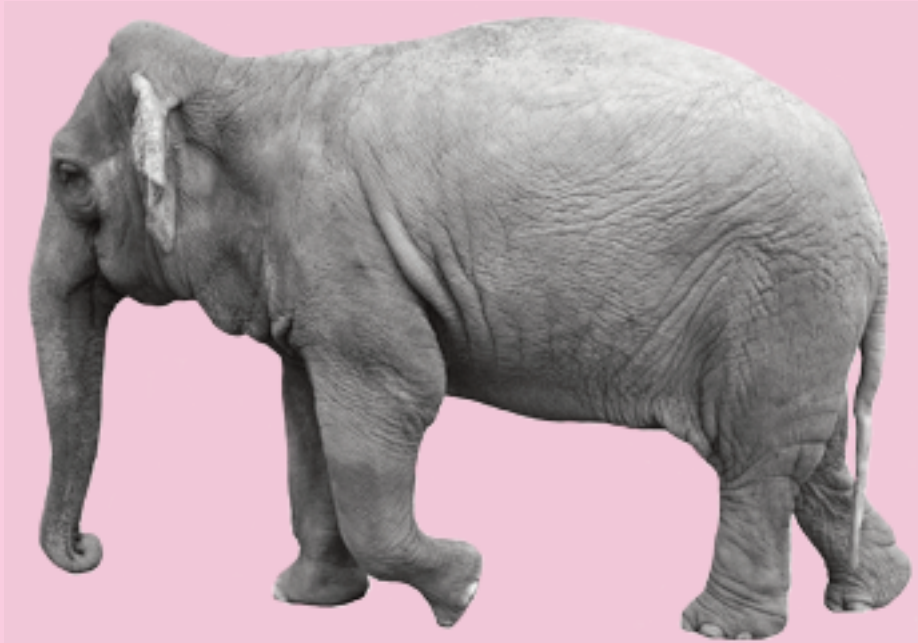


# REMEMBER US FOR JUMBO LOANS



Suddenly, the mortgage market is changing. What seemed like a good deal in the past can now become a real problem with runaway rates and disappearing lenders.

Essex Savings Bank has more than a century and a half of lending experience so we can tailor the jumbo loan that will be right for you, now and for the future. We offer the highest level of service and expertise, and because we underwrite and fund our own loans you get fast answers and great rates. Best of all, when you need to speak to someone about your loan, you'll talk to one of our professionals right away, because we keep and service your jumbo loan in our own portfolio.

Your home is one of the biggest investments you'll make in your lifetime.  
The right mortgage can make it an even better one.

## Home Buyers

Other lenders' rates are rising because investors are wary of these types of loans. We have better rates. Call today to buy or refinance.

## Home Sellers

Tell your realtor to let buyers know about us so you can sell your luxury home faster and get the price you deserve.

## Realtors

Do your clients a favor and refer them to us. Close the deal by offering sound advice and a quick turnaround.

### Call to speak directly with one of our loan officers:

Tom Lindner – Essex Plains Road Office, 35 Plains Road, (860) 767-2573

Patricia Kolbe – Essex Village Office, 9 Main Street, (860) 767-8238

Rose McLaughlin – Madison Office, 99 Durham Road, (203) 318-8611

Tom Massini – Old Saybrook Office, 155 Main Street, (860) 388-3543

Betsy Dill – Old Lyme Office, 101 Halls Road, (860) 434-1646



**Essex Savings Bank**  
Service & Trust Since 1851

Call Toll-Free: 877-377-3922

[www.essexsavings.com](http://www.essexsavings.com) • Member FDIC

